To,

The Chief General Managers, All Telecom Circles/ Telecom Districts, BSNL

Sub: - Launching of BSNL Retailer App \& Mobile e-CAF developed by ITPC.
BSNL Retailer App \& Mobile e-CAF App for BSNL PoS have been launched on 24.05.2016 during HOCC. Brochures for same have been uploaded on intranet vide this office letter no. even dated 24.05.2016. You are requested to kindly popularize the Apps amongst our PoS. Print outs of the brochures may be distributed amongst PoS by our CMT members and may be used for educating them. It has been desired by competent authority to ensure that at least $70 \%$ of PoS start using Retailer App within next 30 days and rest within next 45 days. Likewise, at least $50 \%$ of SIM selling PoS should start using Mobile e-CAF App in next 30 days for faster activation of SIMs.

It is therefore requested to kindly ensure that the brochures are printed \& distributed amongst BSNL PoS within 15 days and they start using the above Apps as per timelines desired by the competent authority. The PDF file for printing is also attached.

(R.K.Goyal)

DGM (Sales-CM)

Enclosure:- i) Circle wise no. of PoS as on 30.04.2016.
ii) PDF file of Brochure.

## Copy to:-

i. Dir-CM, BSNL Board, for kind information please.

Annexure-I

## PoS As on 30.04.2016

| Sl.No. | Circle | SIM Selling PoS | Total PoS |
| :---: | :---: | :---: | :---: |
| 1 | AN | 553 | 1,245 |
| 2 | AP | 12,347 | 52,180 |
| 3 | AS | 4,130 | 15,018 |
| 4 | BH | 12,040 | 28,563 |
| 5 | CG | 3,989 | 9,048 |
| 6 | CHE | 1,069 | 7,125 |
| 7 | GJ | 10,155 | 26,962 |
| 8 | HP | 5,675 | 14,614 |
| 9 | HR | 11,593 | 23,726 |
| 10 | JH | 3,455 | 9,083 |
| 11 | JK | 2,809 | 8,462 |
| 12 | KOL | 2,138 | 7,432 |
| 13 | KRL | 15,902 | 39,895 |
| 14 | KTK | 13,310 | 38,320 |
| 15 | MH | 12,059 | 35,198 |
| 16 | MP | 9,085 | 26,326 |
| 17 | NE-1 | 1,833 | 6,478 |
| 18 | NE-2 | 1,815 | 5,937 |
| 19 | OR | 10,801 | 41,428 |
| 20 | PB | 13,401 | 30,469 |
| 21 | RJ | 14,825 | 35,336 |
| 22 | TN | 5,753 | 46,804 |
| 23 | UPE | 22,980 | 66,773 |
| 24 | UPW | 13,568 | 29,026 |
| 25 | UTR | 3,550 | 10,802 |
| 26 | WB | 5,418 | 20,676 |
| TOTAL |  | 214,253 | 636,926 |

